



REG. NUMBER			
DATE OF RECEIPT			
HALL		STAND	

(The organizer fills this out)

Foreign Exhibitors



REGISTRATION

Please fill out the application in clear printed letters for proper processing. The information provided by the exhibitor will be entered into the Fair Catalog.

Company Name			
VAT/Tax ID Number		Registration Number	
Bank Account Numbers			
Street, City, Country			
Telephone		Mobile	
Fax	e-mail	www	
Contact Person		General Manager	
Core Business		Year of Establishment	

AT THE FAIR, WE REPRESENT COMPANIES:

Company is: ☐ Manufacturer ☐ Representative ☐ Trader

No.	Full Company Name	Address	Telephone	Fax
1.				
2.				

The registration of represented company is free of charge. The exhibitor is responsible for the accuracy of the data regarding represented companies.

For multiple represented firms, please attach a separate list.

EXHIBITS: _____

Exhibits weighing over 0.5 tons are accepted through a special procedure, with a mandatory description of the exhibit provided in written form by September 1st.

PLEASE INDICATE THE NUMBER OF THE FAIR BLOCK WHERE YOU WOULD LIKE TO EXHIBIT:

☐ FB 1 - COLLECTIVE EXHIBITIONS

- Country
- Region
- Municipality
- Associations and Chambers

☐ FB 2 - METAL INDUSTRY

- Welding, cutting, bending, and metal processing technologies and machinery, hydraulics and pneumatics, quality control and measurement, workshop equipment, laser cutting equipment, compressors, various consumables, etc

☐ FB 3 - WOOD PROCESSING AND FURNITURE

- Furniture, flooring, wood protection products, wood processing machinery and tools, prefabricated houses, various furniture components, windows and doors

☐ FB 4 - CONSTRUCTION INDUSTRY

- Construction machinery
- Equipment and tools
- Building design and construction
- Materials

☐ FB 5 - BANKING SERVICES, IT, AND CYBER SECURITY

- Banking products and services in Bosnia and Herzegovina, security measures in banking and online transactions

☐ FB 6 - COMMUNAL AND URBAN EQUIPMENT

- Children's playgrounds, cycling infrastructure, public lighting, equipment for maintaining public areas, benches, bins, containers, fountains, municipal machinery

☐ FB 7 - TOURISM, SPORT, AND RECREATION

- Tourist agencies
- Hotels, campsites
- Fitness equipment, wellness and spa centers
- Sports clothing
- Footwear and equipment

☐ FB 8 - AGRICULTURE AND FOOD

- Agricultural and food processing machinery and tools, food and beverages, organic food, equipment for food and beverage production, packaging equipment, catering equipment

☐ FB 9 - CONSUMER GOODS

- Household and commercial appliances and accessories, decorations, ornaments, cleaning and washing products, clothing and footwear for children and adults, cosmetics

☐ FB 10 - ENERGY, ECOLOGY AND ENVIRONMENT

- Renewable energy sources, heating, cooling, and air conditioning equipment, measurement and control equipment, laboratory equipment, energy distribution

☐ FB 11 - PERSON AND PROPERTY PROTECTION

- PPE (Personal Protective Equipment)
- specialized equipment for firefighters, police
- mechanical, electronic, and fire protection
- security agencies

☐ FB 12 - INFORMATION TECHNOLOGY AND TELECOMMUNICATIONS

- IT solutions for SMEs
- Services of telephone and internet TV operators
- System maintenance, data protection
- Computers and computer equipment
- Mobile phones

☐ FB 13 - HEALTHCARE

- Medical equipment
- Pharmaceutical industry
- Presentation of clinics
- Rehabilitation and physiotherapy
- Dentistry

☐ FB 14 - TRANSPORTATION

- Automobile manufacturers
- Bicycle and motorcycle manufacturers
- Electric vehicle technologies
- Vehicle services and maintenance

IMPORTANT INFORMATION FOR EXHIBITORS

DEADLINE FOR REGISTRATION	1. 9. 2024.
DEADLINE FOR SUBMISSION OF ADVERTISING MATERIALS	1. 9. 2024.
FAIR OPENING	1. 10. 2024. u 11 sati
FAIR CLOSING	5. 10. 2024. u 14 sati

Along with the signed and certified application, the exhibitor provides proof of payment of the mandatory amount of 170 EUR (including VAT) for the registration fee and inclusion in the Fair Catalog with a black-and-white company logo. The proof of payment for the mandatory amount will also be shown on the consolidated invoice that the organizer will subsequently provide.

FAIR ORGANIZER: TAPAS d.o.o. Zenica

Address: Travnička cesta broj 4, 72000 Zenica, Bosna i Hercegovina
Tel: 032 / 403 - 377
Tel: 061 / 036 - 906
Tel: 061 / 230 - 064
E-mail: info@zeps.ba
www.zeps.ba

PAYMENT INSTRUCTIONS

Exhibitors from B&H: Bank Account Number - BBI Bank dd Sarajevo:
KM - 1413555320022121 | Foreign Exhibitors: BBI Bank dd Sarajevo:
EUR - IBAN : BA391413555310009005

Date and place

Seal

Signature of authorized personnel

TERMS AND CONDITIONS

The Terms and Conditions at ZEPS fairs contain binding instructions governing registration, exhibition, and business activities at the fairs, upon which the contractual relationship between TAPAS Ltd. Zenica as the organizer of ZEPS fairs and the participants - exhibitors is based. In cases where exhibition space is leased by other fair organizers for the purpose of conducting collective exhibitions under their arrangement, the organizer reserves the right to amend the stated prices.

I REGISTRATION

Article 1.

The application for exhibition is submitted on a standard application form in printed letters, signed, and certified, and delivered to the fair address. Along with the application, relevant orders for fair services are submitted using the same procedure. The application must be submitted 30 days before the start of the fair. By submitting the application and orders, the exhibitor expresses consent to the provisions of the Terms and Conditions at ZEPS fairs and enters into a contractual relationship with the organizer. Upon receipt of a duly completed application, the organizer will send the exhibitor a draft of the stand for approval. The exhibitor is required to provide a written acknowledgment of receipt and any comments within 3 days. Otherwise, the draft will be considered accepted. All subsequent changes will be charged by the organizer at a price increased by 30%.

Article 2.

The exhibition application is valid only for the registered company and implies the obligation of the exhibitor to display the registered exhibits from the opening to the closing of the fair with a responsible person present at the booth throughout. Leaving the fair before closing is strictly prohibited. The registered exhibitor cannot sublet the allocated exhibition space (booth) without the organizer's consent. Otherwise, they will be removed from the fair and charged for all fair orders in full.

II PAYMENT

Article 3.

Along with the exhibition application, the exhibitor submits proof of payment of the mandatory amount of 145 EUR (registration fee and inclusion with a black and white company logo in the Fair Catalog). The registration of represented companies is free of charge. An application without proof of payment of the mandatory amount does not bind the organizer but does bind the exhibitor.

Article 4.

After receiving a complete application, the organizer will issue an invoice that the exhibitor is obligated to pay in full according to the terms specified on the invoice. The exhibitor is responsible for covering any bank commission fees. The exhibitor can contest the invoice in writing to the organizer within 5 days of receipt, but they are obliged to pay the undisputed portion within the specified timeframe. By issuing the invoice, the organizer confirms the fulfillment of all invoiced orders to the exhibitor. Orders placed during the fair must be paid immediately. Exhibitors from Bosnia and Herzegovina pay the invoice amount in BAM, while foreign exhibitors pay in EUR. The organizer reserves the right to adjust prices in case of EUR inflation.

Article 5.

Depending on the available space, the organizer may accept applications and payments even after the prescribed deadlines, with the right to increase all fair prices due to increased costs.

Article 6.

The organizer reserves the right to retain exhibits, equipment, and other property of the exhibitor until all debts are settled. The organizer also reserves the right to sell retained items if the exhibitor fails to meet their obligations within 30 days.

III EXEMPTION AND HANDOVER OF EXHIBITION SPACE

Article 7.

The exhibition space (booth) is generally allocated on a first-come-first-served basis according to the order of receipt of applications and payments. The assigned booth is exempted by the exhibitor at the Fair Reception Office based on original proof of payment of the mandatory amount and the total fair order, which includes:

- For exhibitors who have rented equipped space, this exemption is granted no later than 24 hours before the start of the fair.
- For exhibitors who have rented unequipped or outdoor space, this exemption is granted no later than three days before the start of the fair.

Article 8.

If an exhibitor fails to report to the Fair Reception Office and collect the allocated booth no later than 18 hours before the start of the fair, it will be considered that they have withdrawn from exhibiting. In such case, the organizer may, if necessary, allocate the space to another exhibitor. The booth is handed over and received based on an official report. The missing booth material will be charged to the exhibitor at three times the increased rental price on the spot. The exhibitor must vacate the exhibition space within two days after the official closing of the fair. Otherwise, the organizer will do so at the expense of the exhibitor.

IV WITHDRAWAL

Article 9.

The registered exhibitor may withdraw from exhibiting under certain conditions:

- 30 days before the start: In this case, the payment will be refunded, excluding the mandatory amount. Withdrawal less than 30 days before the start of the fair is not possible, and the organizer will retain the entire payment or invoice 80% of the order for incurred costs. Withdrawal must be announced in writing, and the deadlines start from the date of receipt of the notice at the organizer's headquarters. Withdrawal announced verbally does not have legal effect.

V SPECIFIC PROVISIONS

Article 10.

In the event that the exhibitor constructs the booth themselves, they are required to adhere to regulations regarding technical safety, instructions from the organizer, and standards customary for international fairs. For the construction of larger and more complex booths under the exhibitor's own management, the organizer's approval of the project is mandatory. When the exhibitor independently furnishes the booth, the fair organizer has the right to charge administrative costs incurred in assembly and disassembly at a rate of 3% per square meter of the fair price of the furnished space.

Article 11.

The exhibitor is obligated to insure their own equipment, exhibition items, and merchandise against burglary, damage, destruction, and other risks with the official insurance provider of the fair. The fair organizer bears no responsibility for equipment, exhibition items, and merchandise that the exhibitor does not insure, nor for insurance against theft during the fair's working hours. In the event that the exhibitor causes damage to the fair organizer, another exhibitor, or a third party, they are obliged to compensate for the damage in accordance with general regulations.

Article 12.

All other business activities, except for exhibiting exhibits, are regulated by special conditions in a bilateral relationship with the organizer and are conducted based on the organizer's specific written approval. The provision from the previous clause also applies to the exhibitor when conducting these activities outside the rented exhibition space.

Article 13.

The exhibitor is entitled to receive complimentary exhibitor passes - official entry tickets, as follows:

- For the basic exhibition module: 3 passes
- For each additional rented module: 1 pass
- For 50m2 of outdoor space: 3 passes
- For each additional 50m2: 1 pass

During the setup and dismantling of the booth, the exhibitor is also entitled to receive work passes based on the same criteria. Work passes are not valid during the fair.

Article 14.

The fair's working hours for exhibitors are from 9:30 AM to 6:30 PM, and for visitors from 10:00 AM to 6:00 PM.

Article 15.

Cleaning and maintaining hygiene at booths and common fair areas are the responsibility of the organizer. The price for cleaning booths is listed in the price list.

Article 16.

In the event of a change in the fair's schedule due to force majeure, the exhibitor does not have the right to compensation for damages from the organizer. The organizer will inform the exhibitor of the new fair date immediately upon the occurrence of the reason for the change.

Article 17.



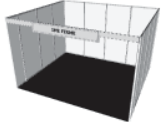


Any disputes will be resolved by the competent court in Zenica.

Article 18.

The Terms and Conditions are an integral part of the application-order, regardless of the method of submission and receipt of the application-order.

EXHIBITION SPACE ORDER

WE ARE ORDERING THE FOLLOWING EXHIBITION SPACE:

NO.	DESCRIPTION	UNIT	QTY.	PRICE EUR	AMOUNT
1.	OUTDOOR SPACE	up to 50 m ²	m ²	27	
		from 51 to 150 m ²	m ²	20	
		from 151 m ²	m ²	18	
2.	SELF-CONTAINED SMALL UNIT 25 m ² (wooden floor, flooring, table and 2 chairs)	 m ²		50	
3.	UNFURNISHED INDOOR SPACE (wooden floor and flooring, without partition walls)	 module (14m ²)		885	
4.	INDOOR SPACE WITH BASIC FURNISHINGS (octanorm booth construction, carpet, signboard with company name and logo)	 module (14m ²)		1155	
5.	INDOOR SPACE WITH STANDARD FURNISHINGS (octanorm booth construction, carpet, signboard with company name and logo, info counter, table and 2 chairs, el. power supply up to 1KW, 2x booth spotlights, 1x1m storage space with partition)	 module (14m ²)		1410	
6.	INDOOR SPACE WITH SPECIAL FURNISHINGS (as per exhibitor's request)	 module (14m ²)		based on calculation	

Indoor exhibition space is rented in modules of 14m² (4mx3.5m).

Two exhibitors can share one module, with the mandatory submission of applications for both.

Larger indoor exhibition space is formed by combining modules.

ORDER FOR A SPECIAL BOOTH POSITION:

- ☐ Open on two sides - 8 EUR/m²
- ☐ Open on three sides - semi-island position (minimum booth size 28 m²) - 10 EUR/m²
- ☐ Open on four sides - island position (minimum booth size 56 m²) - 12 EUR/m²












Please send the company logo for the production of the signboard on the booth to email address: marketing@zeps.ba

For special requirements in the construction and equipment of booths, please contact: project@zeps.ba












THE HALLS ARE AIR-CONDITIONED!

EQUIPMENT ORDER

EQUIP THE ORDERED FAIR SPACE (BOOTH) WITH ADDITIONAL EQUIPMENT:

NO.	APPEAR.	ITEM NAME	DIMENSIONS cm	QTY.	PRICE EUR	AMOUNT
1.		Signboard with company name (B&W block letters)	200x30		27	
2.		Signboard with company name (symbol and logo)	200x30		45	
3.		Signboard holder (only with partition walls)	200x30		27	
4.		Partition wall (octanorm)	100x250 50x250		27	
5.		Door	95x201		45	
6.		High showcase (glass)	100x100x250 50x100x250		90	
7.		Low showcase (glass)	100x100x100		60	
8.		Podium	50x100x50 100x100x75		40	
9.		Cabinet with a key	35x70x70 100x100x70		30	
10.		Counter	100x100x100 50x100x100		40/m	
11.		Double-height info-counter	50x100x120		75/m	

ALL PRICES ARE EXCLUSIVE OF VAT (17%)

NO.	APPEAR.	ITEM NAME	DIMENSIONS cm	QTY.	PRICE EUR	AMOUNT
12.		Shelf unit (three tiers)	50x100x250		60	
13.		Bracket shelf (only with partition walls)	30x100		15	
14.		Table	80x80		20	
15.		Chair			10	
16.		Bar table	Ø80		30	
17.		Bar stool			25	
18.		Refrigerator			60	
19.		LCD television			115	
20.		Spotlight			15	
21.		Curtain	100x200		30	
22.		Service area with mini kitchen (water and electrical supply)	100x200		225	
23.		Service of vacuuming exhibition space			3/m ²	

The prices of equipment ordered at the fair are increased by 30%.

Date and place

Seal

Signature of authorized personnel



ORDER FOR INSTALLATION CONNECTIONS

ELECTRICAL POWER

VOLTAGE	ALLOWABLE POWER AND PRICE				
	up to 1kW	up to 5kW	up to 10kW	up to 20kW	over 20kW
220V	<input type="checkbox"/> 110 EUR	<input type="checkbox"/> 125 EUR	<input type="checkbox"/> 150 EUR	<input type="checkbox"/> 260 EUR	Special technical conditions
380V	-	<input type="checkbox"/> 165 EUR	<input type="checkbox"/> 220 EUR	<input type="checkbox"/> 390 EUR	

INTERNET CONNECTION

☐ Wireless Internet Connection.....**30 EUR**

WATER SUPPLY

☐ Water inlet and outlet.....**170 EUR**

☐ Water inlet and outlet with sink.....**205 EUR**

OTHER FAIR SERVICES

NO.	DESCRIPTION	PRICE (EUR)	NUMBER	DAYS	AMOUNT
1.	Hostess	65/per day			
2.	Hostess with knowledge of foreign languages	75/per day			
3.	Season pass (unlimited entries)	15		All days of the fair	
4.	One-time business ticket	5/per day			
5.	Promotional hall at the fairgrounds	145/per hour	To coordinate the schedule with the organizer		

PARKING

☐ VIP parking space within the fairgrounds for all days of the fair.....**30 EUR**

☐ Daily ticket for VIP parking.....**10EUR**

ORDER FOR ADVERTISING SPACE

NO.	DESCRIPTION	ADVERTISING SPACE	DELIVER	PRICE (EUR)	QUANTITY	AMOUNT
1.	Advertisement page on the cover	11,5 cm x 21 cm	Back outer cover of the Fair Guide (color)	Send the final solution via email	1125	
		10,5 cm x 21 cm	First or last inner cover (color)	Send the final solution via email	565	
2.	Advertisement page (11.5 cm x 21 cm)	Page in the Fair Guide (color) (to be provided in PDF or JPG format)	Send the final solution via email	170		
3.	Advertising billboard at the booth	Hard backing, computer printing	Send the final solution via email	85/m²		
4.	Radio	Fairground	Text up to 50 words	3/broadcast		
5.	Flagpole	Fairground	-	110/piece		
6.	Production of advertising flag	-	Send the final solution via email	upon request		

For advertisement in the Fair Guide, as well as advertisement on the booth, it is necessary to submit the design elements by the deadline for application at the latest (via email, or original memorandum and text). Otherwise, it will not be possible to fulfill the exhibitor's request. The paid amount for these services is non-refundable.

RENTAL OF MACHINERY FOR LOADING/UNLOADING/LIFTING

NO.	NAME	PRICE (EUR)	QUANTITY	AMOUNT
1.	Forklift service (charged per commenced hour of work)	65		
2.	Mobile crane service	70/per hour		
3.	Work platforms	70/per hour		

ORDER FOR INSURANCE

A - COMPULSORY INSURANCE

The calculation is based on the tariff of the insurance company.

Insurance of exhibits against destruction, damage, breakage, fire, and burglary.

The insurance is valid for the entire duration of the fair and while the exhibits are on the fairgrounds, except for theft and breakage during the fair's working hours.

B - PERSONAL ACCIDENT INSURANCE

The calculation is based on the tariff of the insurance company.

Personal accident insurance applies to booth personnel and is valid for the entire duration of the fair.

FREIGHT FORWARDER



Interšped

Interšped Zenica d.o.o.

Kranjčevićeva br.1, 72000 Zenica, Bosna i Hercegovina
info@interspedzenica.ba

Tel.: +387 32 401 405;

+387 32 404-622

Cell. +387 61 138 291

In Bosnia and Herzegovina, since 2011, the ATA Carnet has been accepted and implemented, a customs document recognized in the international ATA guarantee chain.

Date and place

Seal

Signature of authorized personnel